Show 'Em Why It Matters



Impact Reports for Every Scale



HGF Life & Legacy Gathering June 4, 2018

Today's Conversation

- Why \rightarrow Who \rightarrow What \rightarrow When \rightarrow How
- Lots o' Ideas
- Discussion

Why?

What you do in the community is magical.

Your work to make it happen? Um, no.

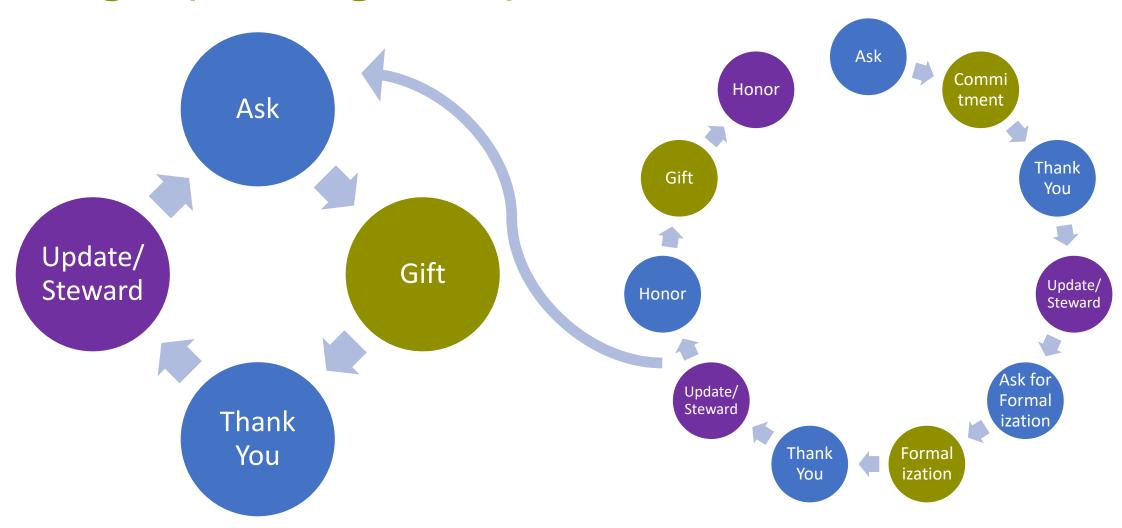


Why?

People Give Enroll Attend Join Volunteer Advocate ...to Make an Impact



Legacy Giving is a special scenario



The Power of Reporting

- Demonstrate
- Connect
- Honor
- (Re)assure
- Inspire



Who?

Identify your audience



What?

WHAT do you want them to:

KNOW! Feel? Do?



Share at your Table

What do your Legacy donors love to hear? What makes them proud & enthusiastic?

Do you really NEED an Impact Report?



When?

Your
Stakeholder
Cycle



Building an Impact Report

- ✓ Mission fulfillment
- ✓ Gratitude
- ✓ Photos & stories of impact
- ✓ Data
- ✓ Financial accountability
- ✓ Personality!
- ✓ Passion that inspires action





What if...?

- Your existing Impact Report could do more to advance legacy giving?
- You could supplement your other efforts with something special for legacy?



CHAMBURITY Legacy Letter

Community:

Greater Mercer, NJ

Jewish Community Foundation of Greater Mercer

Deganization: Community Newsletter Item:

Amy Zacks Contact:

amy@foundationjewish.org

ceremony. Incentive grants were distributed, along with the following Broadway-themed legacy awards. It was One Singular Sensation!

> The Sun Will Come Out Tomorrow Adath Israel Congregation. Not While I'm Around Birth El Synagogoti. Sunder, Sunset Congregation Beth Chaim... To Life! L'Chairn! Congregation Toras Erres....

Someone to Watch Over Me .I'm Not Thousing Away My Shot The Jewish Center, Princeton... Who Lives? Who Dies? Who Tells Your Story? Jawish Community Foundation.....

Jewish Family & Children's Service...... The Circle of Life Kahilar HaNahar... Our Love is Here to Stay Museum of American Jewish History..... Children Will Listen Or Chadash. What I Did For Love Delying Giavity

Shalom Heritage Center... ... I Dreamed a Dream Temple Beth-Et... You'll Never Walk Alone



Special Thanks

We are incredibly grateful to the ledicated and visionary people who have made \$19 LIFE & LEGACY Promises to date, to one or more of the partner organizations in our Greater Mercer area

Thank you especially to the following, who recently made this commitment in Year 4 of the LIFE & LEGACY Program, from April through August 2017.

Anonymous (9)

Dr. Meryl Baurmash

Chris and Leslie Hann

Darren and Elizabeth Loew

Arlene 5. Pedovitch

Porter Family Donor Advised Fund

Polly and Rick Strauss

Ann Weinstein

Your Impact

Through our funds, the Foundation provides more than \$1 million annually in grants. to hundreds of local, national and international organizations. Social service nonprofits in the Greater Mercer area, in particular, benefit from these grants. They provide a comprehensive range of programs that address numerous issues, including poverty, hunger and food insecurity, homelessness and effordable housing, domestic violence prevention, teen substance abuse. teen leadership training, senior assistance, and social and recreational activities for urban youth. We are grateful to the donors who allocate funding for these vital programs and services. Thank youl-



Jewish Community Foundation of Greater Mercer 4 Princess Road, Suite 211, Lawrenceville, NJ 08848 Contact our Executive Director at 609-219-0555 or auto@foundation/exists.cog

What's IN

Clear theme

Top 3 accomplishments

Impact

Donor-centric appreciation

Connection/emotion

Responsible use of funds

The format right for YOU

Looking ahead

What's OUT

Dutiful book report

Administrivia

Activities

Org-centric recognition

Distance/"Professionalism"

Detailed budgets

Formats that constrain you

ONLY Looking back



What's in a name?



Lighting the torch of PHILANTHROPY
Together

GENERATION TO GENERATION

...... 2016



Impact Report Elements

Best Practices Now

- Mission / intro: don't assume they know you!
- Minimalist text with compelling stories
- Strong photography & design
- Well-chosen stats, with context that gives them meaning
- Ways to give / engage

Above all:

Credit to the stakeholders: It's about THEIR RESULTS, not about YOU!

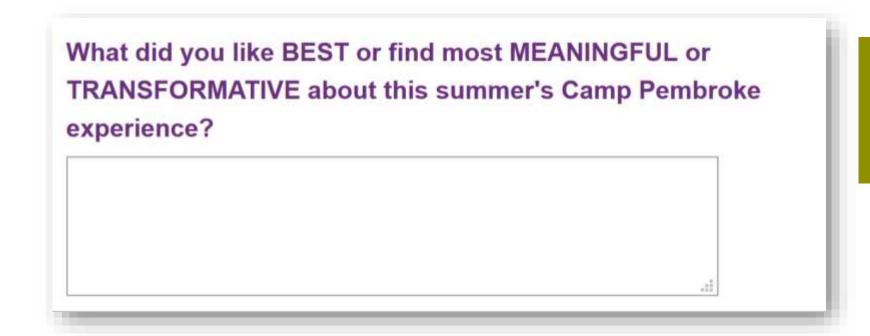


Theme: The ONE BIG Reader Takeaway



Stories

- What tells your story?
- Who tells your story?



Gather stories for testimonials

3. Why did you decide to include Seattle University in your estate plans?

Dar Terrish federation of genote Dottle,

this letter to thank

Kalonen IX. Ch was

on my 5th your lare.

Dear Camp Tawonga Supporter,

My name is Leah. I am in the bunk of

G-1. I love Camp Tawonga because they
will take in anybody of they celabrate
people's differences, and it's a great place
to learn about Judaism. Thank you
for your support.

Sincerely,

Gather stories from beneficiaries

DEAR DONOR! HELLO! MYNAME IS MEG-BATAVIA AND THIS IS MY 5TH SUMMER ON STAFF. I LOVE WORKING HERE. TAWONGA HAS GIVEN ME SOMANY BEAUTIFUL GIFTS - FROM BEST TALLOWGA HAS GIVEN ME A PERSPECTIVE ON MY Gather Stories AND THE WORLD, THAT GROWNDS AND CARMS ME FROM STATT THANK YOU FOR BEING PART OF OUR COMMUNITY. THANK YOU FOR HELPING US GROW AND THRIVE! CHEERS, MEG BAKANA

Share stories...long or short

Why We Chose to Create a Jewish Legacy



By Dana Susson

It all started with our son playing in the JCC Mac Games, we met some amazing families and mac and Nancy Chase. For five years, our children p Games and we were welcomed into many wond the country. Through those experiences, I becan Festival and the rest, as they say, is history.

Mark and I became one of the "founding families in the capital campaign, and got more involved in the JCC became the central focus of our Jewish serve on the Board of Directors. We participate in here, including the JCC Maccabi Games & Artsful Jewish Arts Festival, our amazing JCC Cares Corof our social life involves the close friends we had traveled to Cuba, Poland, and Israel with fellow in many JCCA Biennials all over the country. We place possible for the rest of our lives. We want to "page can benefit as we have, so it was an easy decisi plans and create our own Jewish legacy.



COUNTING ON...

NANCY LINCOLN AND REDDI FORD

Long-time Brookline residents shaping their legacy.

"We put the Brookline Center at the top of the list for our giving, what we intend to leave, and what we want our kids to value in terms of future giving. Why? We've always been inspired by the Center. As established as it is, it's never stagnant. The Center is always looking forward, innovating. If there's a need to be met, the Center is at the forefront. It's vital to us that the Center remains a central resource for all of Brookline."







Share stories...long or short

IN 2014 THE BROOKLINE CENTER

served

40

CHILDREN WITH

AUTISM SPECTRUM DISORDERS

provided 125

ONE-ON-ONE
PARENT MEETINGS & WORKSHOPS

lal
210
SOCIAL SKILLS SESSIONS

SOCIAL SKILLS GROUPS

The Brookline Center's social skills groups help children with autism spectrum and related disorders build critical social interaction and communication skills, connect with peers, and enjoy a sense of belonging. Parent education and direct collaboration with schools are distinguishing features of this Brookline Center program. A PLACE TO belong

From early on, it was clear that Jonah needed more support than his achool and parents occid provide. Coping with a combination of sensory and communications challenges, his frustration often boiled over in outbursts that caused stress for everyone-lonan included. A bright and creative child, Jonah despirately wanted to connect with his peers, but social interactions felt confusing and frought with arraiety.

Brookline Center's Social Skills Group program through a friend and involled lonals at the first opening. In the weekly sessions, jorials and his peers played games like the "Cupcoke Challenge" that required group problem solving and creativity. Some activities seemed simple on the surface, but required skills—site turn taking—that did not come easily to focush. The book he biarried were invaluable, and the friendships he

Deti benefited as well. She attended several perent workshops on topics the novigoting achool recess and using praise to increase independence. The friendships she made were just as important as the content: "It was a relief to find other parents who understood my situation and who saw Josah as a whole child, rather than a set of problems."

"The Brookline Center is incredible—your child gets a safe place to grow, you get access to extremely knowledgeable professionals, and you both become part of a supportive community. Every parent of an 'out-of-the-box' kid should have a resource like this."

Johan has made tremendous gains. He still struggles in zone social situations, but he's learned how to calm himself when anxiety spikes and handle peer interactions more confidently. Deb hopes that her son's skells will allow him to free! hally accepted at school one day. Until then, lorar has found a place where he its perfectly for an hour every week and a group of friends who are always eager for the next play date.

" lidentities have been changed in this true story."



Statistics

 What illustrates your success?

No stats? Plan now for next year!

What's meaningful? Can you count it?

Hillel 2016 ANNUAL REPORT



Hillel operates in countries



hours of learning with Hillel's Jewish Learning Fellowship

> Ezra Fellows in Measuring Excellence

16,000+ **###**

students went on Hillel-led Birthright Israel trips in the past 3 years



interns in the past 10 years



students say Hille! plays a role in Jewish traditions

20 Springboard Fellows

celebrating

Facebook fans

47.4% A

in online engagement

850 worldwide in the Hillel movement

Alternative Break participants since 2004

375 📶

under age 30 work at campus Hillels



students engaged in public Israel celebrations and cultural events

Jewish Agency for Israel Fellows on more than 100 campuses

Stats!

What pare are saying

OUR IMPACT IN 2016

hours of community service 183,600 provided by 115 AmeriCorps (YPI Promise Corps) members

3,540

students engaged in physical education and general wellness programs

16,440

hours of paid internship work experience for 284 low-income youth

399

paid

2,813

boxes of fresh produce provided for low-income families

28

91%

of pare said that YPI helped improve their child's grades.

of parents reported that YPI helped their child have a better attitude about school.

YOUTH POLICY INSTITUTE

are rentof househ is spent

seasonal staff year-round staff

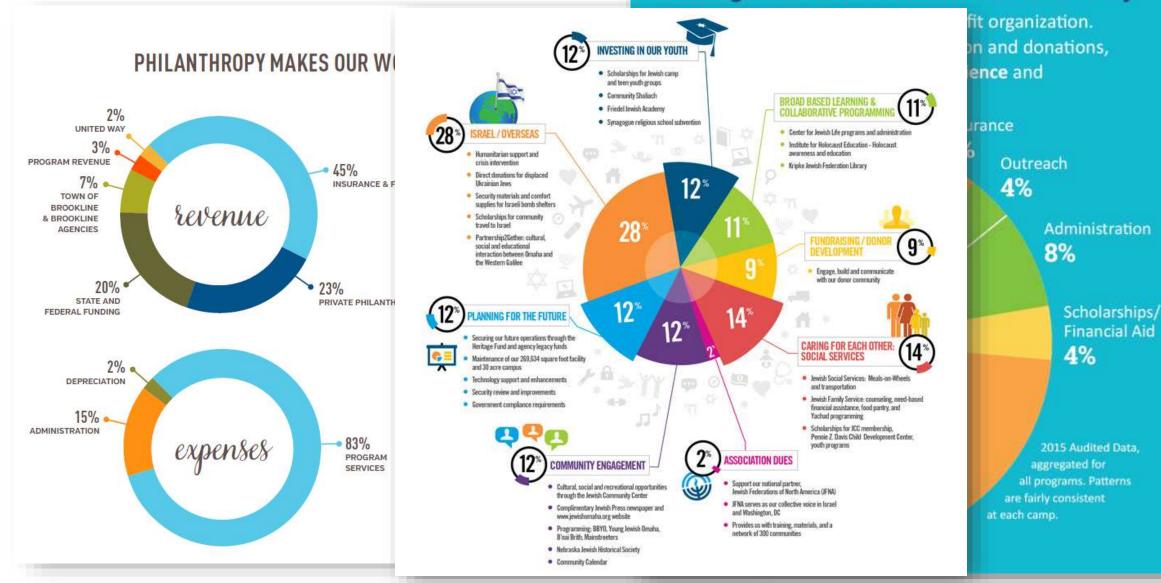
YPI's pr help build

capabilities that make a positive contribution to the future of the

families we serve.

Financials IN CONTEXT

Using Tuition & Donations Carefully



Ways to Give

SET UP A

attend

WAYS TO GI

There are many ways to support Lewa V info@lewa.org or visit our website at wv

OUTRIGHT GIFTS

- · Make a one-time cash gift
- · Make a charitable gift of stocks, bor
- · Make a symbolic animal adoption
- Honour a loved one with a tribute;
- Invest today in Lewa's future by supendowment
- Become a monthly supporter.

ESTATE GIFTS

- Remember Lewa Wildlife Conserva living trust
- Beneficiary designations: leave a po insurance or retirement plan assets Conservancy.

WORKPLACE GIVING

- Ask if your workplace participates i matching gifts
- Donate by Shopping –It is so easy t using Goodshop.com. Select Lewa 1 and Goodshop will offer discounts donate 20% of your total amount to



These charitable planning tools can help you manage your philanthropy in a way that complements your overall tax planning, as you choose to make your contribution either during your lifetime or through your estate.

Donor-Advised Fund

Simply put, a Donor-Advised Fund is a personal charitable tool that helps you organize your charitable giving in one account. You establish a fund with the Foundation by completing a simple agreement and contributing a minimum of \$2,500. You contribute cash or publicly traded securities to your fund at any time. You receive an income tax deduction in the year of the gift, though distributions from the fund need not occur in the same year. The Foundation invests your Donor-Advised Fund assets; income is reinvested and grows tax-free. You recommend distributions of a minimum of \$100 from your Donor-Advised Fund to any IRS qualified \$01(c)(3) charity, either Jewish or secular, and the Foundation takes care of the details.

PACE/LOJE Funds

Perpetual Annual Campaign Endowment (PACE) and Lion of Judah Endowment (LOJE) Funds are separate endowments you create at the Foundation, the income from which will make an annual campaign gift in your name well after your lifetime. The funds are intended to provide a gift in your name to the Federation Annual Campaign in perpetuity. The endowment may be funded either during your lifetime or as part of your estate, with potential significant tax benefits in either case. PACE and LOJE are opportunities to make an impact on the Federation and our Jewish community for many years to come.

Supporting Foundation

A Supporting Foundation is a separate legal entity (with a separate board) created by you and your family. This entity enters into a relationship with the Foundation whereby the Foundation manages and invests the funds, administers operations and makes disbursements as directed from time to time by the Supporting Foundation Board.

Endowment Fund

Establishing an Endowment Fund at the Foundation allows you to create a permanent legacy and support the causes within the Jewish community that mean the most to you. An Endowment Fund is created by contributing a minimum of \$10,000. You complete a simple agreement, and then fund your endowment by contributing cash, appreciated securities, a life insurance policy with the Foundation as the beneficiary, by transferring assets from a qualified retirement plan naming the Foundation as a beneficiary or through other means. The Foundation invests your Endowment Fund assets; income is reinvested and grows tax-free. Endowment Funds may be unrestricted or restricted. The Endowment Fund will begin annually providing income for the Jewish purpose you select one year after the fund has been established and every year thereafter in perpetuity.

- Unrestricted Endowment Fund- Annual income is disbursed directly to the Federation for its unrestricted general use.
- Restricted Endowment Fund Annual income is designated for the purpose you choose. It may support any agency or program on campus.

Charitable Remainder Trust

You create a separate trust which generally provides lifetime income to you and/or your spouse. A determined percentage of the funds contributed to the trust is tax deductible. A corporate trustee holds, invests and distributes the funds during your lifetime. After your passing, the remainder is distributed for the benefit of the Federation and/or its agencies according to your wishes. You determine the purpose.

Design says: "we've got our act together"



Transparency Builds Trust

LESSONS LEARNED:

- By improving instruction, we improve student learning/outcomes – particularly in science.
- Recruitment of teachers for STEM Summer Institute
 must occur in the fall, the beginning of the school
 year, because teacher contracts are only for 10
 months and many plan ahead for summer work
 and vacations. Although The Education Effect offers
 stipends for summer participation, many teachers
 are already committed for the summer when
 recruitment begins. Recognizing that, The Education
 Effect recruited teachers in September and had
 100% participation in both years one and two in
 the STEM Summer Institute with all six of BTW's
 science teachers.
- Academic advisors must be increased incrementally with enrollment. From 2014-2015 to 2015-2016, enrollment increased by almost 10% yet there were no new advising hires.
- To get high school students to participate in summer programs such as Miami Prep (Engineering) and the LEAD program (Math & Civics), stipends must be a

 One Size Does Not Fit All: Models of curriculum and instructional reform do not necessarily transfer seamlessly from one school to the next. This is true even when the schools have similar socio-economic demographics, like Miami Northwestern and Booker T. Washington. As with most inner-city schools, placebased strategies are required to address the most prevalent challenges of neighborhood schools.

The struggles at BTW did not necessarily mirror those of Miami Northwestern. Thus, The Education Effect had to reimagine some of its initial programming strategies to meet the students, parents, teachers and community where they were. As a result, we learned that the instruction must relate to the culture and conditions of the students and the school. For BTW, **culturally relevant pedagogy** takes on a much higher importance.

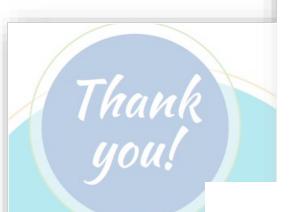
 Community partners must have shared visions and goals to achieve outcomes and we must work together to share resources and complement each other's efforts. For example, the Overtown Youth Center did not have a test-prep program. With the assistance of the expertise of The Education Effect,

2016 Impact Report Lennar Foundation

Support for The Education Effect at Booker T. Washington Senior High School

© Nicole Lamberg & Associates | nlamberg.com

Donor Lists?





YERUSHA LEGACY SOCIETY

66

The Yerusha Legacy is a wonderful component of Camp Ramah in the Berkshires fundraising efforts. Donors are able to leave a lasting impact while ensuring the long-term everainability of our camp."

Drive to your website?

he Yerusha Legacy Society, was established in a solid future for Camp Ramah in the Berkembership quadrupled in size as it increased of donors who provided for camp in their amp's farm, a unique legacy grove currently s, with individual plaques, bearing the names

of each benevolent benefactor.

The Cohen Camps
appreciate every gift. We
each generous done
cohencamps.org/thankyou

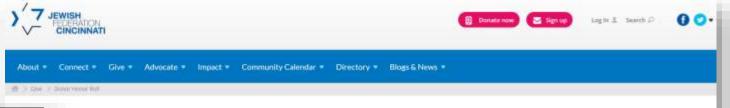
Jerome Abrams
Barry Allen
Timberly Whitfield & Robert Aller
Amy and Rick Atlas
Audrey Atlas
Mark Badash
Sheri & Ira Balsam
Andrea Barnett
Ira Beer
Diane Spiegel Belok

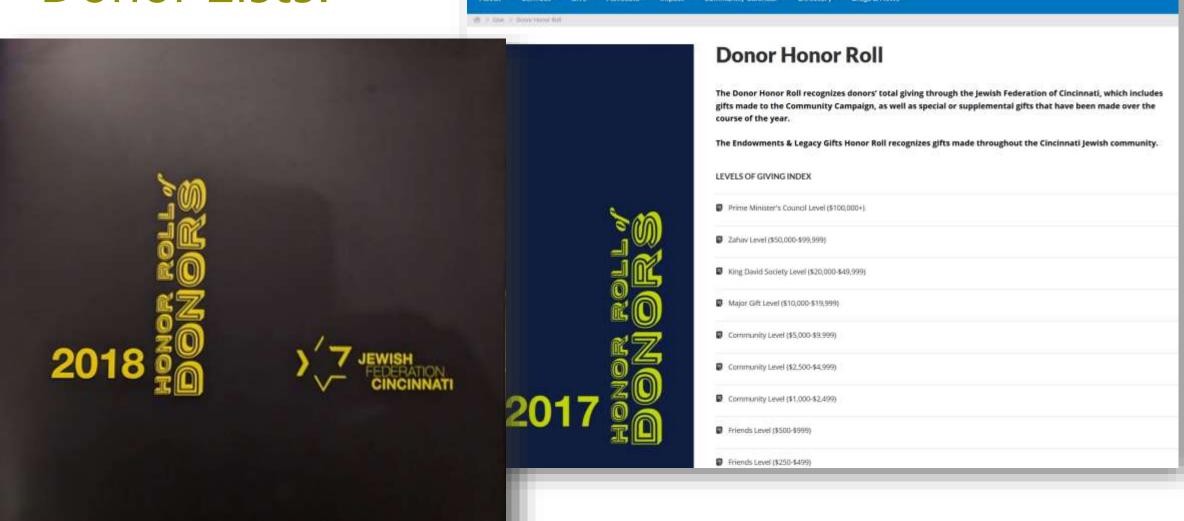
Richard Friedman
Jonathan Funk
Matthew Futterman
Nina & Gary Glaser
Arielle Glaser
Marlene Noveck & Steve Goldstein
Betty Golomb
Karen & Howie Goodman
Daniel & Vicki Granek

Charlie & Barbara Mann
Judy Marcus
Ehud Marcus
Marge & Norman Milekowski
Fredric Miller
Joyce Miller
Roberta Morse
Cliff Nerwen
Helga Noveck

Karen Legman Segal & Eric Segal Aviva & Steve Seiden Debra & Michael Seiden Julia Keltz & Zachary Seiden Harriet & Joel Shaiman Saul Shapiro Jeffrey Shlefstein Heidi & Rob Silverstone Gerald & Robin Skolnik Mike Slifer

Donor Lists!





Impact Report Formats

The right format for YOUR donors? You know them best.

Are they tech savvy? • Older? Use big type!

Postcard Infographic

Poster Online microsite

2-4-6-8-16 panel Video

PDF or flipbook Conference call/Webinar

Longer Forms

YOU HELD T YOU GAVE T YOU INSPIRE YOU EMPOW YOU HELPED

YOU CHA



THE ELDERLY HOLOCAUST SURVIVOR I THE SUN-KISSED NINE YEAR OLD AT SU IN MINNEAPOLIS. THE SINGLE MOTHER ISRAEL.

They'll never meet each other, but they share something p commitment and generosity. Through Federation, you've the lives of thousands more.





HOW MUCH DOES IT COST TO CHANGE THE WORLD?

While your gifts were changing lives as described on previous pages, Federation volunteers were hard at work raising funds to ensure that no one is left behind.

For fiscal year 2017 the Federation will spend only 12% of dollars raised (total financial resource development) on fundraising and administrative expenses.

As the trusted stewards of community resources, Federation is **strategic**, **efficient**, **and transparent with every gift we receive**.

MINNEAPOLIS JEWISH FEDERATION

FY 2017 BUDGET

\$1,521,000 Fundraising

\$953,000 Administration

\$1,040,000 Community Impact,

Leadership Development,

and Outreach

Minneapolis Jewish Federation Impact Report 2016 | 17

2 | Minneapolis Jewish Federation Impact Report 2016 | Minneapolis Jewish Federation Impact Report 2016 | 3

COMMUNITY REPORT 2017

150

unitrable by wildfires in brain received financial support to get back on their feet.

(\$)

possile affected by flooding in Houston, TX immediately social and amegancy relocates including toletines, medicine

Our Shared Impact

Together with our partners, we are strengthening our local and global Jewish community by addressing its critical needs.

Every day, we touch, change and save lives.

20,000

were distributed in the Hadian communities bit hardest by Hurricane Matthew.

10%

by develoting fixeds, requiring financial support and margower to help them rehald.

shalomdc.org/community-report.

community members are more engaged with israel by istening to Federation's Imagine Changemaker Series programs

2,000

Israel podcast series and attending

Vewish Identity

\$47,000+

in grants was awarded to families, enabling their children to experience Jewish overnight camp for the first time.

Emergency Response

of the Jewith community of laten Heage, LA was affected

Learn more about how Federation addresses our community's critical needs at







Education

6.600 +





20,000

members of our community Inne established a stronger connection to Israel through our Federation Congregational Strichim (emissaries) program.



6,765

\$2,000,000+

17,000

college students from 11

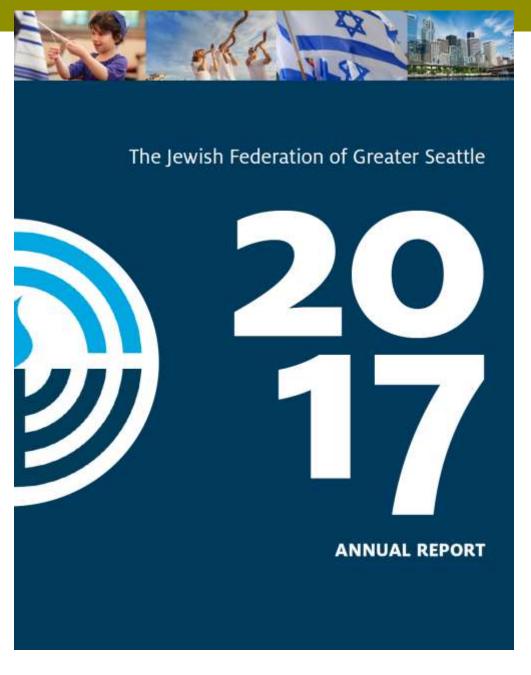
resources, holiday celebrations and community building.

families strengthened their nnections to Jewish values through educational, creative and meaningful community programming for parents and children.









LIFE & LEGACY™

Ensuring a bright future for the Puget Sound Jewish community is the goal of the LIFE & LEGACY™ program, which the Jewish Federation of Greater Seattle carries out in partnership with the Harold Grinspoon Foundation. Through LIFE & LEGACY, the Federation is working with 13 local Jewish organizations (including the Federation itself) to provide tools, training, and incentives to build endowments via after-lifetime legacy giving.

In the period between the program kickoff on May 1, 2016 and June 30, 2017, the 13 organizations in the LIFE & LEGACY cohort secured nearly \$5.3 million in legacy gift commitments. Together, the cohort organizations met the Year 1 community goal for legacy gifts, and are making progress toward the Year 2 goal.

Endowments are an increasingly important tool for lewish organizations, helping them strengthen their financial security for supporting programs and services that the community values and depends upon. Endowments act as a foundation for the future—built by gifts from individuals and families, they grow and generate future income.

































CREATING A CULTURE OF PHILANTHROPY



We thank Alison Lerner. chair of the 2016 Annual Campaign, for her extraordinary leadership which led to the success of our campaign. Thanks to the combined efforts of Alison and her entire campaign team, the dedicated members of Federation's Board of Trustees, the leaders of our community beneficiary agencies, and all of our generous donors that we were able to meet and exceed our Annual Giving Goal of \$3,700,000.

2016 CAMPAIGN ACCOMPLISHMENTS

- Implemented a successful donor step-up strategy through matching gifts and affinity groups to incentivize donors to move from one giving level to the next
- 6 new or r (\$10,000+
- 4 new or r (\$5,000+
- 8 new or r (\$1800 - \$
- 6 new or r (donors 2)
- 6 new me (donors 2)
- A Matchin increased
 - The Lee
 End of
 - Commi
 Larry S
- Cultivating connect a philanthro
 - Face-to
 - Silver C donors
 - 15 new



Thank you to all of our loyal donors who demonstrated their philanthropic leadership by establishing legacy gifts to help future generations of Jews meet the challenges of the future.





COMMUNITY PARTNER
A FCJC program

The needs of our Jewish community won't end in five years, in twenty-five years or in one hundred years. But you can help future generations of Jews meet the challenges of the future. A planned gift to the Jewish Federation will extend a helping hand to your children, your grandchildren and future generations of Jews by strengthening the Jewish Federation's ability to support those services and organizations, values and traditions that you have supported and found crucial to Jewish life. Whatever your annual gift amount, you have the ability to preserve your contribution as a permanent legacy to the Federation. Please join us in making a provision to ensure the future of the Jewish people. The obligation is ours. The options are yours.

The following donors have created a legacy to provide for future generations:

Ananymous (10) Danny* and Fay Green* Stanley and Judy August Josh and Jodi Greenwald Amy Augustine Bonnie Hart Craig and Jill Balick Stephanie Haynes John and Gail Baron Andy and Christy Horwitz Sanford and Lois Benjamin Jonathan Howard Brian and Glenda Bernhardt. Donald and Susan Jacobs Andrew and Elka Bernstein Robert and Leigh Jacobson Donald and Barbara K. Bernstein Florence Jaffa Samuel and Nancy Bernstein Andrew and Dana Kapustin Marty Birnbaum Robert and Nancy Kipnis Barry and Lisa Blau Richard and Paula Klein fill Blumenthal Barry and Lorrie Klemons Lee Blumenthal Jaime and Elise Kosofsky Michael and Lenora Borchardt Alan Kronovet David and Bonnie Bornstein and Cary Bernstein Justin Bregman Eric and Susan Lemer. Larry and Tracy Brown Richard and Suly Chenkin Harry Lerner Steven and Olivia Cohen Wendy W. Cohoo*

SECURING THE JEWISH FUTURE

Gary and Donna Lerner
Harry Lerner
Mark and Aleson Lerner
Serry and Barbara Levin
Boss C. Levin
Julie Lerner Levine
Leon and Sandra Levine
Ellis Levinson
Hal and Holly Levinson
Samuel and Linda Levy
Marc and Laura Lewin
Sue Littauor
Abraham* and Rose* Luski
Scott and Pam Menaker

Laura Milgrim

David and Risa Miller

Date S. Polsky Steven and Melissa Raphael Andrew and Jennifer Rosen Anita Rounds Maryin and Elaine Scheffler Michael* and Sara Schreibman Larry Schwartz Melvin Segal Linda Seigel Any Seitlin Kevin Levine and Louis Sinkoe Michael and Anne Sinsheimer Eric and Loci Sklut Ira and Stacey Slomka Stove and Emily Snyder Joseph and Renee Steiner Stephanie Townsend Jeffrey and Karen Turk David and Debra Van Glish Michael and Judio Van Glish Diana Warth Mark Weintraub Elizabeth Star Winer Kim and Sue Worrel Robert and Anne Yudell Joe and Marisa Zeibert Samuel and Emily Zimmern William and Angle Zimmern.

Edwin and Jill Newman

Floyd and Brenda Patters

Richard J. Osborne

* of blessed memory Annual Report 14

VHERE. FROM ANYWHERE.



ANNUAL 2016 REPORT 5776



JEWISH FEDERATION OF GREATER CHARLOTTE

George and Andrea Cronson

Arlene and Gary* Davis.

Michael and Jill Diserman

David and Aleen Epstein

and Meg D. Goldstein

Milton and Arlene Goldstein

Leon and Jennifer Galynsky

Matthew Luftglass

Michelle Goodman

Marcelle Gorelick

Bill and Patty* Gorelick

Todd and Stacy Gorelick



2016 CAMPAIGN CABINET

Vice Chair, Development:

Judy Palans

Honorary Co-Chairs:

Barbara & Stanley Spigel

Women's Philanthropy Chair:

Amy Benedikt, MD

Pomegranate Society Co-Chairs:

Lizette Feld & Pat Kalmans

Pearl Society Co-Chairs:

Darcy Hoberman & Amy Lerman

New Gifts Chair: Brian Feld

Physicians & Dentists Chair:

Mike Ozer, MD & Willie Cantu, DDS

Young Adult Division Chair:

Kelly Klein

Yong Adult Division Campaign Chair:

Jeremy Rosen

Super Sunday Co-Chairs:

Greg Davis and Liz Rockstroh

Willie and Aliza Cantu

At-Large:

Lynn Stahl

Lauren Stanley

Richard Planto

Sylvan Lang

Ex-Officio

Jonathan Gurwitz



LIFE & LEGACY





Over the past four years, our community's LIFE & LEGACY teams have dedicated hours to education, training and legacy convenations with individuals around Oxegon. LIFE & LEGACY has motivated our Javvish organizations to prioritize building their endowments so they will be financially secure for generations to come. The collaborative nature of the program has shown us all that when we work together, we are all stronger.

LIFE & LEGACY Statistics as of 12/31/17

Oregon & SW Washington

10

Participating Organizations

496

Legacy Commitments

\$24.6 M

→∠4.0 IVI
Estimated Value in Future Gifts

National

52

Participating Communities

558

Partnering Organizations

17,627

Legacy Commitments

\$672 M

Estimated Value in Future Gifts

LIFE & LEGACY Participating Organizations

Cedar Sinsi Park. | Congregation Beth Israel | Congregation Neveh Shalom | Congregation Shasrie Torah Jewish Family & Child Service | Jewish Federation of Greater Portland | Mittleman Jewish Community Center Oregon Jewish Museum and Center for Holocaust Education | Portland Jewish Academy | Temple Beth Israel, Eugene

Jennifer & Ken Zeidman

Both Jen and Ken Zeidman grew up in philanthropic homes with parents who always found the time to volunteer and support the Jewish organizations important to them. Ken, a native of Portland, learned this from his grandparents, Nathan and Annie Director, as well. "Having grown up in Portland, I consider the Jewish community to be my family," shares Ken. "Maybe that is because I am related to so many Jews here! Seriously though, our community is very special."

When Jen, a native Californian, moved to Portland twenty years ago ahe didn't have ties to anyone and soon the Jewish community became her home. Over the years, the Zeidman family has formed bonds with many local Jewish organizations. "My grandmother lived at Cedar Sinai Park before she passed away. Our daughter, Ruthie, has been attending PJA since Kindergarten, she calls BB Camp her second home and she will become a Bat Mitzvah at Congregation Bath Israel this summer. The MJCC is a place for us to visit with friends and attend events and I support those in need through my board service at Jewish Family & Child Service," reflects Jen.

Both Ken and Jen feel that leaving a legacy gift through LIFE & LEGACY is a way to say thank you to organizations that have touched their lives after they are gone. "With our legacy gift, we hope to ensure there is a strong, vibrant, supportive Jewish community for generations to come," shares Jen. Ken adds, "We will continue the legacy our parents and grandparents started and teach Ruthle what it means to circe for the community."



Flizabeth & Ruben Menashe

Elizabeth and Ruben Menashe are true believers in the importance of legacy giving and they made their commitment to support the future of our Jewish community years ago. Therefore, having Liz serve on OJCF's LIFE & LEGACY Leadership Council was an asset not only to the program but to the greater community as well.

"UFE & LEGACY revived our community's dormant discussion about legacy gaving," shares Liz. "Knowing that we were part of a national movement and receiving the training, support and incentive grants from OJCF and the Harold Grinspoon Foundation was the impetus that Portland's Jewish community needed."

Both Liz and Ruben feel that there is a satisfying completeness to making a legacy gift that is very rewarding. "Its everlasting quality helps to instill a peace of mind and a confidence in the future that

is very gratifying," says Ruben. "The necessary annual gift is an immediate short-term response to needs in our community that doesn't invoke the same intensity of gratification as a legacy gift," adds Liz.

The Menashes encourage everyone, regardless of age, to commit to making a legacy gift to help secure a strong future for Jewish Portland. "We can build a strong Jewish community in perpetuity by increasing the endowment funds of all our organizations."

AN

LIFE & LEGACY promotes after lifetime giving to benefit local Jewish day schools, synagogues, social service organizations and other entities. Through training, support and monetary incentives, LIFE & LEGACY encourages Jewish organizations to integrate legacy giving into their philanthropic culture in order to assure Jewish tornomows.

LIFE & LEGACY Leadership Council:

Eric Rosenfeld (Chair) Julie Diamond Steve Leveson Gail Mandel Elizabeth Menashe Jim Meyer Ben Isenberg 2"7 (Founding Chair)





sc-cf arg | ORANGE COUNTY COMMUNITY FOUNDATION

DRANGE COUNTY COMMUNITY FOUNDATION : BE-Ef.org

14 Amusi Report 2017

Annual Report 20xy 15

10% IN ASSETS

2017

2017

OVER PAST 5 YEARS

American S



CAMP DIALOGUE PROGRAM

At the Seeds of Peace Camp in Maine, 281 teenagers and educators representing 10 delegations engaged with each other across lines of conflict.

A select group of 46 returning campers participated in an advanced dialogue program focused on leadership development and personal growth.

MIDDLE EAST SESSION

The first session of Camp brought together 158 Americans and Brits, Egyptians, Israelis, Jordanians, and Palestinians. The teenagers were jained by 18 educators from the same delegations who took part in a parallel program.

During dally dialogue sessions guided by professional facilitators, compers confronted each other over competing historical narratives, shared personal experiences of conflict, and tackled topics that fuel oppression, hatred, and violence.

UNITED STATES SESSION

With national attention increasingly focused on divisions in and between communities across the United States, Seeds of Peace launched a new program during the second session of Camp bringing together exceptional youth from New York, Los Angeles, Chicago, Syracuse, and from across Maine. The program builds on more than to years of work with young leaders from Maine who are a leading voice for dialogue and inclusion in schools and communities throughout the state.

The 123 United States campers took part in a dialogue program focused on race, religion, economic and educational disparity, and other sources of prejudice and discrimination. Daily dialogue sessions explored the concepts of identity, community, power, and privilege while fostering self-reflection. The program helped campers move beyond the stereotypes, prejudices and mistrust that exist in their schools and communities.

2016 Annual Report | 7

Jewish St



IMPACT REPORT

ADAM BROMS

Camp Director, Capital Camps

The most important aspect of any organization is its people. That much has always been true to those of us who have studied organizational leadership. As Yitro Fellowship III came to a close, I took the opportunity to return to the beginning and look at the original program description. Among the many aspects of the program highlighted there, what resonated with me:

- Yitro participants will experience personal and professional growth in order to improve camp programming and staff training, including a focus on integrating Jewish content.
- Yitro participants will hone skills regarding comp staff leadership development, supervision, management and mentership, while exploring Jewish foundations of these skills.

As I reflect on the past 18 months, I can say with confidence that — with the support of the AVI CHAI. Foundation and Foundation for Jewish Camp — we accomplished these goals. Creating a community of practice is a well-tested and powerful concept. This cohort, our Ythro community, is something for which I am exceedingly grateful. The leaders in this cohort have come together to share deas, support one another, and serve as a powerful resource in our ongoing individual growth. Of course, beyond the professional sphere, we have created listing and meaningful hendships:

During our time together, we have engaged in a rich exploration of self and others through a uniquely Jewish sens. With the middot – character traits — as our backbone, we explored themes of gratitude, humility, patience, responsibility, and of course, leadership. Through this character development, we honed our professional skills – both technical and adaptive, to advance our strategic thinking. Thinks to an impressive state of teachers at each of our five seminars, we combined Jewish values with specific, actionable business-world techniques to develop ourselves, and, in turn, enrich our camps. In doing so, we became better feaders, followers, friends, and mentors.

As we look toward what's next, we know that our future is bright. Each of us will carry forward what we have learned in this fellowship to better ourselves and those around us, and continue to cultivate a deep sense of purpose, learn new skills, take the time to develop those skills with whom we work, and develop the next cadre of outstanding Jewish leaders.









GRADUATES FROM YITRO FELLOWSHIP III





-7

ANNUAL REPORT 2016



connecting to INCLUSION

Campers agree that a highlight of Kayitz (summer) 2016 was the addition of our eighth edgh (division). Yedidim. With the faunch of the Tikvah Residential. Program for campers with significant special needs, our 12 Yedidim campers truly completed our Ramah community. The combination of Yedidimand Shoafim campers in a joint talent show and

production of Fiddler on the Roof made an everlasting impact on all of the campers.



connecting with STAFF

Appreciating and connecting with our hard-working staff is a top priority. This summer, proceeds from contributions to the Staff Appreciation Fund and the interest generated by the SJCCBA Staff Programming Endowment allowed staff members to unwind with the Bible Players in a hilarious night of comedy. A late-night visit by a Kosher Ice Cream Truck was another treat that put miles on everyone's faces.

connecting CAMP RAMAH IN THE POCONOS

Serving over 560 campers in 2016, Camp Ramah in the Poconos was filled to capacity for the second consecutive summer. Our Taste of Ramah introductory experience was more popular than ever and combined with our prospective family days brought 87 new camper families to our beautiful camp grounds.

As a result of the overwhelming support. of the 2015 Annual Chai Campaign

- campers received over \$200,000 in scholarship allocations
- new flooring, renovated bathrooms, and eco-friendly LED lighting were added to bunks
- expanded programmatic offerings included filmmaking with YouTube artists, in which campers created original Ramah music videos



CAMP RAHAH AMMUAL REPORT 2016 | 7











Modeling Generosity

Jeanne Buster first encountered The Village at Rockville -- A National Lutheran Community as a volunteer with the Auxiliary many years ago. The Auxiliary is a dedicated group of volunteers which represent area congregations—they support residents by sharing their time, talents, and treasure through countless volunteer hours, activities, and generous financial support. When invited to volunteer by Nan Rehnquist, former Auxiliary President, Jeanne Jeanne gave a gift from her Individual Retirement Account (IRA), quickly discovered that she already knew some of the residents at The Village at Rockville. After many years as a dedicated volunteer, Jeanne eventually became Auxiliary President. When asked to join the Board of Trustees, she relinquished her role with the Auxiliary income taxes. to raise up new leadership, while bringing her years of knowledge and expertise in strategically stewarding the community.

Most recently, she agreed to serve as the Chair of the MAGNIFY Campaign; a philanthropic campaign aimed to enhance worship through music and art with the installation of a custom-built, Holtkamp organ and the completion of the set of stained glass windows in the Chapel. Her support of MAGNIFY was early and

"I did this to enhance the Chapel for the residents, because many consider the Chapel their church home, and I wanted to do all I could to make that the best place for worship," Jeanne said.

Jeanne credits the Auxiliary as her model for generosity.

"I'm really doing this in honor of Auxiliary volunteers. The Auxiliary volunteers have been instrumental in giving time and financial support to meet the needs of the residents. This is my way of giving thanks for that important work," Jeanne shared.

which allowed her to give generously to MAGNIFY, Many who give through their IRA can take advantage of the benefits of making a qualified charitable distribution and receive a reduction in their

Jeanne felt compelled to direct her gift to MAGNIFY, because she understands the important role that sacred music plays in worship.

"We have a strong tradition of organ music as a part of our Sunday service, and I wanted to make sure others could have a similarly moving worship experience for many years to come," Jeanne said, speaking about her home congregation, Christ Lutheran in Washington, D.C., pictured above.

Marta Spangler, Director of Philanthropy

For more information on charitable giving, please visit www.thevillageatrockville.org/donate





TOGETHER, WITH OUR PARTNERS, HERE, WITH YOU.

Good mental health produces positive outcomes in so many areas-from schools to housing to health care. Few communities are strategic, though, in addressing the interwoven, often complex mental health and social needs of their residents. Brookline is different.

As the town's lead resource for mental health, Brookline Community Mental Health

Center partners with dozens of agencies to provide comprehensive and highly effective services to individuals and families. We belp our partners incorporate a deeper appreciation for mental health and wellbeing in their work. as well. Through these formal collaborations and in many less visible ways, the Brookline Center is here, providing essential mental health

services and valuable expertise in a variety of settings. By taking the lead on our town's mental health needs, we help our partners focus on what they do best and elevate our collective impact.

Together, we're creating a healthler Brookline for all.

BROOKLINE COMMUNITY MENTAL HEALTH CENTER 3

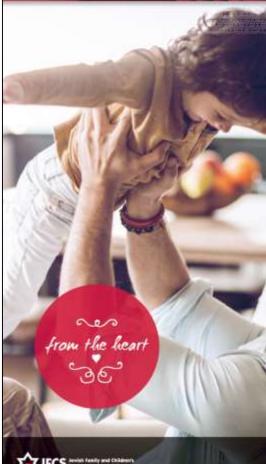
Short Forms

STATEMENT OF FINANCIAL POSITION

*Asalit scheduled to be completed in May

ANNUAL REPORT

2017





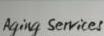
TO OUR VALUED SUPPORTERS.

When you imagine the future, does it include A Family and Children's Service of Minneapois off Although it may seem aspirational, it would be imagine our community always having a place w EVERY older adult, young child, growing family, with disabilities, or adult seeking better employ has their needs met.

By the time you read this Annual Report, JFCS v moved to its new bailding in Guiden Valley. For time in 108 years, JFCS now has a permanent h We offer a huge thank you to the vision and lea of the building's founding sponsor. The Stilman Family Foundation, along with the other suppor contributors to our Next Century Campaign list still going. By the way?

Our new home will encourage collaboration and innovative programs and services to augment ou essential services, promoting greater mental hea employment, and overall satisfaction with daily il thousands of individuals on an armual basis.

By welcoming PRISM Marketplace Food Shelf a Shop for Change Tiriff Shop into our building, v will deepen our syvergistic partnership, and tog provide immediate and long-term solutions tow lood security and financial stability for individua our community. Co-location with PRSSM is seet.



Completed 137 Mini-Cogs from cognition screen. The Mini-Cog is a three-minute instrument that can increase detection of cognitive impairment in older adults. In an effort to help sentions and their care partners understand the issues facing their loved ones, these screeness encourage participants to meet with their physicians and begin discussions about the future while the person with unemory loss still has the opportunity to participate in the conversation.

 Hosted 16 Dementia Friends Sessions that provided training for 463 new "Demential Friends" in our community, Dementia Friends is an awareiese campaign designed to raise awareness of Alzheimer's disease and other related dementias, reduce stigms for people inving with the disease, and improve the quality of life for the useson with the

Facilitated 12 Care Planning Commitation sessions. When you start to notice shamper in your lowed ones' cognition or mobility, or you had are not sure how to start a conversation with them. Care Planning. Commitations are the amover bottom a crisic artees, these sessions help families articulate insues and challenges, beam about switching the resources, create a plan for maximizing insidence descence and more.

disease and their care partners.

OFFICERS/GODICUTTVE COMMITTE

Just Hatterprine, Provident Hard Fast Bockette, Vice President

2017 HIGHLIGHTS

Career Services

Made the #CS Job Match tool available to job seekers through #CS subscription
to Reof Time. Taken, Unifier traditional job boards, #CS Job Match uses sophisticated
algorithms that allow job seekers to customize their search beyond the
traditional resumed or keyword searches. Job Match debies into candidates'
interests, hard skills, soft skills, experience and educational background, and
filters jobs that most closely algor with the information embered by the job seeker.

Served 1,533 adult job seekers across all Career Services programs. Our Platinium program, which serves Hennepin County job seekers 50 years old and better, surpassed its contractual performance requirement of 52 placements. For the year, Emphyment Counselors assisted 63 job seekers with finding employment. Many Platinian clearls are under employed or are considered among the long-term unemployed, which takes its boll financially, mentally and emotionally. Finding and connecting to micromative.

Clinical Services & Emergency Assistance

- The Twin Cities Jewish Healing Program (TCJHP) received more
 than 260 requests for Individual services, clergy visits for people
 in hospitals or health care settings, and for specific. Jewish
 resources file prayer books and Shabbut caedies—an increase over
 the previous year of more than 20 persont. The Healing Program aborcoordinated these Jewish holiday programs for over 50 participants
 at the Minnespolis Vall Place Clabhouse with the assistance of
 trained Healing Program odorateers. Four clergy in the program
 participanted in clergy conversations about mental health at the 17th
 Annual Mental Health Foliacistics Coefference in October.
- In addition to responding to daily requests for services, resources, and other crisis response, Intalie & Resource Connection (IRC) – the agency's one-stop "front door" – Leifstood \$64,000 of direct financial assistance, for emergency food, rent and utility assistance, and auto repair to \$19 individuals. Negling to keep their families saids and sheltered.

Community Engagement

The PI Library program foundand a new PI Cures initiative in fall 2016. PI Cares is
designed to engage families in Jewish-value-based volunteering and social
gatherings, and so get more people involved in PI Library through these
service-learning projects. These projects align with FECS value of titlature
olom iropals of the world). One of this initiative's programs, SOU/Fer Hero
Day, brought over 25 families together in December to make super hero
capes, read stories and assemble day soup jars that were donated to PRBM
Food Shaff. The sevent provided 89 bis, of donated food to PRISM.



• I-Pride housed its first Community Summit in March, which brought together more than 75 community members, by leaders, teens, clergy and Jewish professionals for a day of learning. community building and action planning. The goal was for portripposts to occurred with one another and lesen about standing up for themselves and others who they can about, Facilitatives and perforigated discussed how legislation and laws affect transit students, from the describation in our own individual communities. The Summit also featured a panel of followho have spent their lives working the legislation and laws affect the set in the CRP Conductive communities; both within Juddissmand beyond.

What we carry from camp...

ELIOT SPACK



JEREMY BRICK



Councils - Der L'Our Your Gammer Stoff

In 1947, I became Twyo's youngestiese: Carry: given you the opportunity to Carry: his taught the hose to connect with pample I come back for 20 years - and care exceed your own expectations. It's where others to work as a nears, to think critically atilities the freezing water when we put in it learned to manage pressure and stress obout who I am This summer I lived and the docks each spring Camp has never left. With creativity, patience and humor, and . worked like a citizen of lissel - then came. me camp people are still part of my life now. Its itselfs with lempathy. Looking back, track as a counselor to my favorite place What I learned at camp is essential to who. I'm qualeful for how 3utaism at camp, in the sould One evening this summer we

DANNY FIER



On L'Our/Dearned Sens Callage Subsect

IRVING BACKMAN



camp and in the world.

to Comp Pernbroke.

PHOEBE

these young women and their futures, at leach summer at camp over again, I would in share the love - suit like camp does. media bear winds from missa form

> Phoebe is a high school asphomore, daughter of a Comp Permitroke alters, who has attended. camp for six years, since age sen.

STACEY LIEBERMAN

I started carry taker than most, at age 25. Carry is where I find moself as a leader as. For my kith, carry, is truly home and where invited by Arrold 2/Tarid Annaballe Cohen, in James as a person il come suit of my shall they can be themselves. This summer, my whom I admire viry much We've always at carry. - Tim definitely looder hend it's younger staughter picked electives she had heavilhou/Camp-Perntroke/buils/bulls and we've seen that in hierds' children and... You know that you've always going to here... and adventurousness carry over back at grandchildren So we supported the S-Team abmething in common because everyone froms. My older desighter recently baseline Project to encourage girls' confidence and here has some sort of Jewith background. her Hebrew school class some of the carrier helped built the Climbing Wall where girls. When we talk, they know exactly what fin - rikked stancel she loves on much. What readly can conquer challenges. This summer, the talking about, I there my confidence at camp. Struck me is how she did it, using leadership saled harvest from our hydrogonic mini-farm. carries over during the school year, but it just. Skills she discovered at carries when their fed their health and connection to the false longer to get to lenow people at school. Will the class, she showed them, giving her entromment. It grees as such pride to marture. My camp thereby seeing solens. If I could do classmates ways to share the expension to

> Statisty and her husband Hists, a Torge alumnus. have non daughters at Camp Terys Stocky works in corporate leastership and organizational learning, and serves as the vice president of her synapolium board.

Using TUITION and **DONATIONS** carefully 1 IN EVERY 4 CAMPERS **PSCEIVES** SCHOLARSHIP **GENEROUS DONORS**

Please join in! Make an impact on young lives: Visit www.cohencamps.org/give2camp OF SEXT PEMBEROWS, TEVYA OF THE NOAR SO SOESS

The Cohen Carros are nersprofit. This year. see are borseed to welcome two new Trustees. to our Board, bringing fresh perspection and skills.

Etaltin Cohen Cheir Altern Clew Attrobally Const Dates Cohen Jonathan Cotten Lynne Deine Roya Drebert Rense Continue **Wuth Kapian** Adina Cohen Zingle Sarah (Degler

INCLUDING 113 FIRST-TIMERS

pere 565 tax-deductible gifts

mming \$300,000+ in sittles

augigent for achievarities and resen-









Carry FUN LAUCHTER FRIENDSHIPS CONFIDENCE ISRAEL SHABBAT COMMUNITY LEADERSHIP ISRAEL SHABBAT COMMUNITY LEADERSHIP



with me.

6 PERSONAL STORIES



This enduring impact is made possible by

frying Backman is look enjoying his long career

in supparability technology. He and his write

Charlotte custome the prowth of mure

Several causes, with major commitments

DONORS PARENTS CAMPERS **ALUMNI GRANDPARENTS STAFF YOU**

> Thank you. Thank you. Thank you.

WEHONOR EACH CENEROUS DONOR AT

www.cohencamps.org/thankyou

Hors is not one oight, starny the 1st marths had kille an root of corps, that carry is not a part of the above conservation There is already a better the total a new years to prove to all a better their paper and



Numering campus with 15 year mand maff 252 years among them ak Cohen Campi camper Hate soldona istnorest 462 paid consumal staff



ALUMNI STATES AS ALUMNI COUNTRIES 27



STATES



WHO WENT TO ISRAEL?

118 Dor L'Dur Leaderstein Program teens

24 college-age counselors for Orward turnel internations I Carry Directors to him and stain III breef counselors







Impact Report











St. Louis Children's Hospital Impact Report.











P Annual Dec 2019

You're Helping Kids

Street, of Cities.

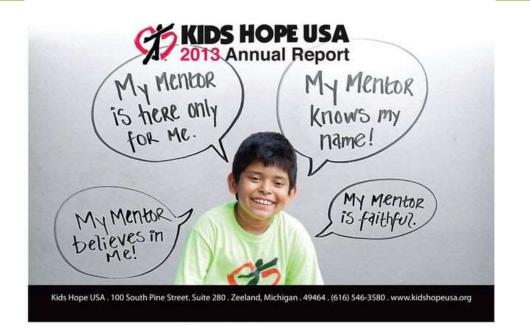
I belleman blet.

Areas Your Uitta Supported



Violence Prevention Program







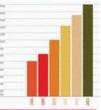
KIDS HOPE USA HAS: STRUCTURED

OKAY, STUBBORNLY

ON A SINGLE OBJECTIVE

KIDS HOPE USA's combination of focus and flexibility generated continual growth in children reached, programs launched, and financial support.

2013: The reason for success? Generous donors, churches and schools, committed volunteers and directors.





Five years ago 7,000 mentor-child relationships existed. Today, when all churchschool programs fully operate, 15,000 students will receive hope and love from mentors every week (supported by prayer partners.)

Number of Children Reached



Similarly, a steady increase in church programs continues due to growing demand from schools and passion igniting churches to make a difference in the lives of local children.

Number of Church Partners

TO REACH KIDS WITH HOPE & LOVE THROUGH CHURCH-BASED MENTORS

CATCHING THE KIDS HOPE USA "VISION"

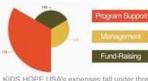
"A year ago, I was led to get involved with KIDS HOPE USA. It wasn't hard to catch the, 'KIDS HOPE USA vision,' There is a clear need for KIDS HOPE USA in our community elementary schools. I have been able to share the vision of KIDS HOPE USA through clergy groups and guided three neighboring churches to consider becoming partners. I am now a co-director for the KIDS HOPE USA program at my church, and love seeing Church/School young lives being touched in my town."

Hannah Muther

Co-Director, Mount Olive Lutheran - Rockford, Illinois

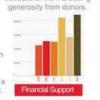
Illinois **Partnerships**

DISTRIBUTION OF FUNDS WITHIN KIDS HOPE USA



KIDS HOPE USA's expenses fall under three main categories; programs, general management and fund-raising, 84% of income comes from donations - people who have seen the impact that a caring adult can have on the life of an at-risk child.

KIDS HOPE USA has experienced great growth within the past year because of the increasing generosity from donors.



KIDS HOPE USA NEXT

2013 included the launch of the pilot program, KIDS HOPE USA NEXT, our initiative to serve middle

"As an elementary principal, I had the opportunity to witness the incredible power of the relationships tha were developed between student and adult mentor.

I often heard of relationships that worked to continue beyond the 5th grade but without a structure in place, often discontinued. I asked myself, why does this have to end when students reach what are often the most challenging years of youth-middle school.

that the opportunities now exist to pilot Kids Hope USA Next programs across the country to build up what we know works - One Church, One School, One Child, One Hour The curriculum and support that has been developed is specifically targeted. is age group and their unique n

Postcard SIZE



THANK YOU!

During the 2016 financial year, more than 8.500 bicycles were earned through Qhubeka programmes implementation partners like World Vision, loveLife and Wildlands. More than 14 corporates contributed to changing lives with bicycles, with five of them funding at least a full container of bicycles each, namely, Team Dimension Data, Deloitte, Dimension Data, Volkswagen and MTN Foundation. We've also had support from City of Johannesburg, Western Cape Government, the Ministry of Education in Eritrea and United Nations Development Programme, Eritrea, amongst others. In addition, we processed over 5,500 individual donations.

Bottom line: None of this would have been possible without your support!

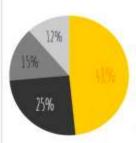


WHAT WE DO

Our bicycles open up the world with wheels by providing greater access to education economic opportunity. entrepreneurs, families and children earn a bicycle, their lives change for the better. The changes ripple outward towards those in their community. While we're able to report outcomes (see reverse), what is more difficult to measure is the value of time saved commuting by bike and the overall benefit to communities of improved mobility.

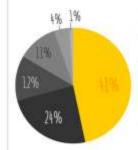
HOW WE GET IT DONE

14 employees coordinate the efforts of fundraising and distributing 10,000 bicycles a year. We operate with a lean budget and a can-do attitude. Thanks to the generosity of incredible donors we raised R27,519,268 (roughly 1,965,662USD), with more individual contributions than ever before. More and more of you are helping us change lives with bicycles! Thank you!



SOURCE OF FUNDS

- BicyclesChangeLives campaign
- Corporate donations
- Bicvcle & merchandise sales
- Individual & events



APPLICATION OF FUNDS

- Beneficiary programming
- Increase of bicvcle inventory
- Cost of employment
- Fundraising costs
- Operating/Logistics costs
- Plant, equipment and cash



the community

Bicycles to access

economic

Bicycles to

educat

HERE'S THE CHANGE

YOU'VE HELPED US TO

DELIVER THIS



MOUNTAIN EDUCATION FOUNDATION

2015-16 Year in Paris

Dear MEF Supporter,

Signal Mountain has great schools!

I hear this simple sentence over and over again. And do you know why? Because on Signal Mountain, we are blessed with forward-thinking principals, studentfocused educators, and a supportive community that won't take no for an answer.

That is why the Mountain Education Foundation (MEF) exists. When the state of Tennessee said no to funding arts enrichment in the elementary schools, the Signal Mountain community banded together to raise the necessary resources to fund our own arts program. More than 25 years later, MEF continues to fill the gaps in funding where state and county budgets run short.

This past year, MEF had its share of challenges. Long-time donors have moved on as their children transitioned out of school, important grants have expired and requests for help continue to grow. Yet, we've also had notable success and growth.

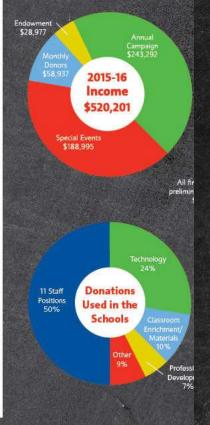
As we continue seeking new ways to communicate the many needs and opportunities within our schools as well as the impact MEF has on our community, we are pleased to share this summary of achievements from the past year. Your investment makes a difference every day with children on Signal Mountain and we want to say THANK YOU for continued support and involvement. MEF would not exist without you!

With gratitude,

Hanney

Katie Hanners MEF Executive Director





Items funded in 2015-16 by MEF:

- 342 iPads, tablets and computers purchased
- Learning Center at **SMMHS**
- Classroom materials and supplies
- Professional development for 40 teachers
- ACT testing for 9th and 10th grade students
- College prep workshops

- Youth in Government and Model UN support
- One 3D printer and two science printers
- International **Baccalaureate support**
- Robotics programs at all three schools
- Security system at Nolan and Thrasher

and much more!







For more information on MEF contact Katie Hanners at (423) 517-0772.

Show your support. Donate at meftoday.org







MEF fully funded 11 staff positions:

Melanie Lindgren Reading Intervention

Betsy Wilburn Reading Intervention

Ricky McEvoy Technology

Sandy Mitchum College Access Advisor Kathie Nolan

Nancy Stagmaier

Kellie Robison Computer Lab

Kathy Taylor Math Intervention Leslie Wilson Learning Center

Vanessa Dexter Braindance

Jody Johnson Cafeteria Monitor

Our students need MEF. and MEF needs YOU!



It's easy to donate at www.meftoday.org. Every dollar makes a significant impact on our schools. We encourage all donors to consider their personal situation, the value of an exceptional education, and the benefits of strong schools in our community.

Donations to MEF can be a one-time gift or monthly donation. As a monthly donor, you can be assured that your consistent monthly gift makes a greater impact as it allows MEF to more confidently determine how and where to allocate funds.

MEF needs VOLUNTEERS! Working at events, helping in the office, or serving on a committee or advisory board is a great way to stay connected to the community and show support for our students.

Postcards

Self-sufficiency is achieved through higher education.

- 6 Bachelor's Degroes
- 9 Associate's Degrees
- 1 Registered Nurse
- 1 Licensed Practical Nurse
- 2 Homes Purchased





Revenue

Expenses

For 30 years, ACHIEVEability has been breaking the cycle of poverty for single-parent, low-income families.

ACHIEVEability provides housing and supportive services so parents can pursue higher education.

Everything ACHIEVEability does promotes accountability and self-sufficiency for its families.

THANK YOU FOR YOUR SUPPORTI

Discover ACHIEVEability at www.achieveability.org

Annual Report Card for 2012-13

RESULTS THAT MATTER



WITH HELP FROM YOU Adults in our grea gre changing their lives.

With our student-centered tutoring, learners set their own goals and report their own accomplishments. Here's the amazing growth they reported this fiscal year. |Some students may be counted in more than one category.)

235

210 Volunteers 15,000 hours

ADVANCEMENT



SUCCESS

Got a better job

Improve Literacy. Change Lives.

EMPLOYABILITY

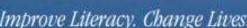


106 Achieved better job skills

LIFE SKILLS

Learned better

HEALTH



EDUCATION



COMMUNITY



Thank You!



Buring the 2013 fiscal year, more than 235 individuals, 44 businesses, and 5 foundations invested in Literary Volunteers, Over 200 volunteers gave more than 15,000 hours of time. Most of them tutor adults with literacy challenges. Others serve on the Board or help run aspects of the organization.

Bottom line: We're a small staff, but with your help and that of many others, we're delivering on our mission: to improve literacy and change lives in the greater Bangar area. Thank You!

What We Do

"Give people fish, and they will est for a day. Teach people to fish, and they will eat for a Metime." - Chaese Provets.

Our tutors "teach people to fish" by giving them stronger voices with improved literacy. When students gain new skills and achieve new goals, their lives change. The changes rigate outward to those in their households. And while we are able to report outcomes (see reverse side), what is more difficult to measure is increased self-confidence and self-worth. Our students say that makes all the difference.

How We Get it Done

Two part time staff coordinate the efforts of 445 students and volunteers. We aperate with a lean budget and a condo attitude. Thanks to the generosity of our incredible donors, we mised \$106,504 (a record!) in FY 2013. More and more of you are helping as address the issue of low literacy is our community. As a result. we're able to work with more adults! Thank You!



What's Next?

As a result of your support, we're having a record-breaking year and serving more adult students than ever before! To learn about the exciting things we're doing to support a more literate community, connect with us. Our website is at hybongor.org and you can follow our activities by liking us at facebook.com/lybangor.



For more information, please visit us on the web at www.lvbangor.org

Literacy Volunteers

200 Hogan Road, Bangar, ME 04401 www.lubangar.org * (207) 947-8451



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Infographic

Beber Camp



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℃ 800-803-CAMP





PROSPECTIVE FAMILIES

CURRENT FAMILIES

STAFF

ALUMNI

REQUEST INFO »



BEBER CAMP IMPACT REPORT - SUMMER 2017

Brad Robinson - SEP 15





35 CITs graduated from Beber's



2016 Impact Report

VolunteerMatch Network to Date REAL TIME STATISTICS TIG 911 12/997 159 \$11 651 907 077

People Make the Difference

VolunteerMatch Network by the Numbers 2016

VolunteerMatch makes it easier for good people and good causes to connect. Each day, we welcome 1.5% new volunteers, 275 new opportunities, 35% new visitors and 4.0% new connections, creating 94.5% to social value.

\$1.66B

Here's how...

111K

About VolunteerMatch Network: 1999-2016

Nonprofits

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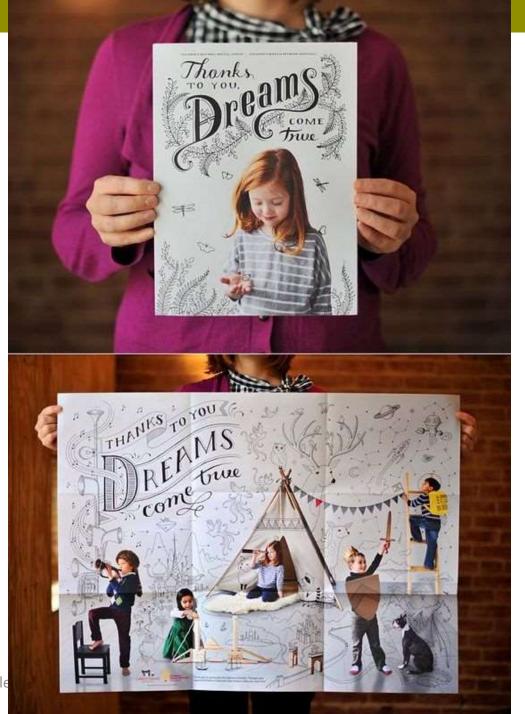
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Posters









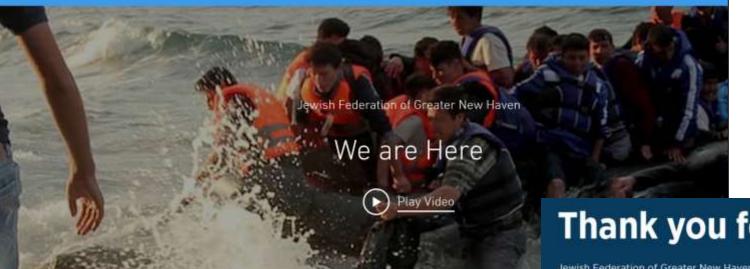
Microsites

wish Federation



2015-16 Impact Report

Federation touches more Jewish lives than any other organization in the world. By investing in Jewish education, identity, leadership development, advocacy and care for those in need we sustain Jewish life - here, in Israel and in more than 70 countries around the world.



Message from our Leadership: "Gearing up to extend our outreach in the community"



Dr. Norman Raysk. President



Scott Hurwitz JCC President



Dr. Steven Fleischman Foundation Chairman



Judy Alperin CED



Scott Cohen
JCC Executive Director



Lisa Stanger Foundation Executive Director

As we publish the Annual Report, we are struck by the knowledge that this retrispective speaks to the time when significant improvements were in process with regard to the Structure of the Federation/JCC enterprise that was gaining significant manneritum before the fire broke but in our Jewish community building on Antity Read in Woodbridge on December 5, 2016. Since that time, our professional and volundeer teams have been working in concert to address significant challenges while continuing the survices our community has some to expect.

This report provides an ever-view to recount the 2015-16 program year, its milestenes, challenges and successes. 2015-16 witnessed the completion of the tenure of our tengtime leader. Sydney A. Perry's tenure as CEO of the sewish Federation. In concert with Sydney's reputation as an educator extraordinaire, \$600,000 was raised to endow the Wasner Fellowship program, for lay leader development, which will ensure that future leaders of our Jewish community benefit from the excellence that the Wexner program offers. The inaugural class of 5 Wexner Fellows from our community completed their course of study and all have grown to ensure algoriticant mantets of

Thank you for being the impact.

Jewish Federation of Greater New Haven 2016 Annual Campaign

\$2,540,484 raised as of 7.31.16



curning on a quest oodbridge. At the affing. This resulted in an our financial ration of the use fundraising

as JCC Executive Director. Scott's career in New Haven never ted him far from the JCC and his resumption of the role was a natural transition.



2016 ANNUAL REPORT

HOME

OUR YEAR

STORIES

GRANTS & INITIATIVES

FUNDS & DONORS

BOARD & STAFF

FINANCIALS



2016 TAWON

TAWONGA



Dear Friend.

I am so pleased to share Tawonga's first-ever annual Impact Report with you!

Through the milestones, achievements and moving personal stories shared in this year-inreview, I hope you take pride knowing that you are a valued member of the Tawonga family. Together, we are making it possible for more children, young adults and families than ever before to reconnect with their Jewish heritage and community year-round.

You can read the year-in-review here -- enjoy!

Explore Impact Report

Sincerely,



Jamie Simon Executive Director

www.tawonga.org









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2016

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AH PROGRAM





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GIRLS

ANNUAL REPORT 2015 WHO



CODE



Letter from Reshma



What started as an experiment in 2012 has grown into a national movement. Girls Who Code has gone from 20

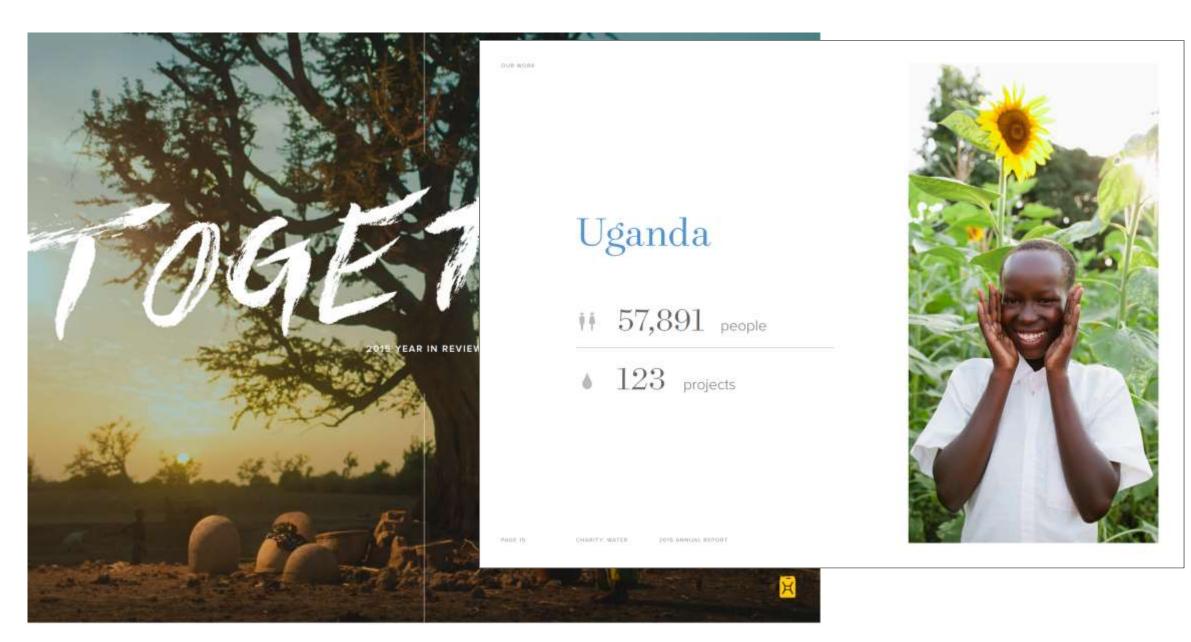




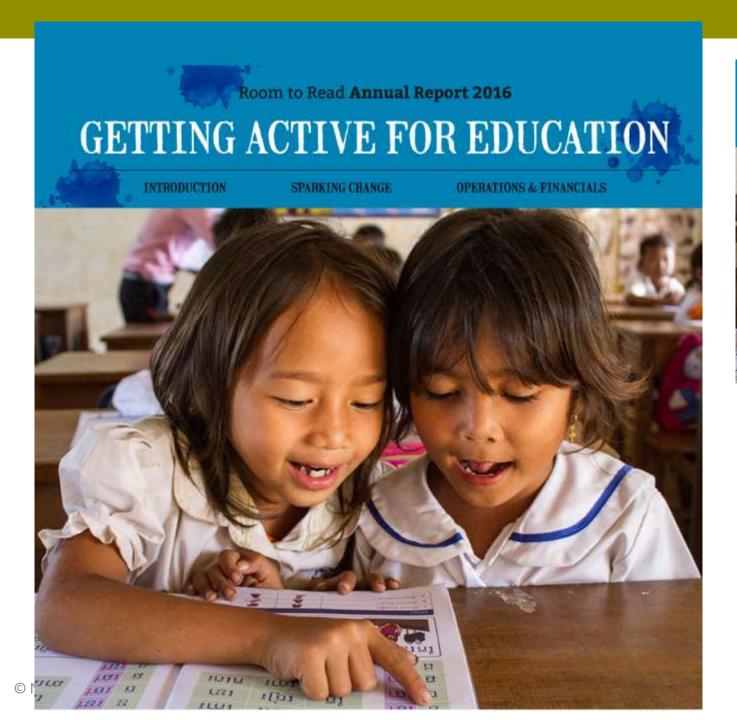
Our Mission

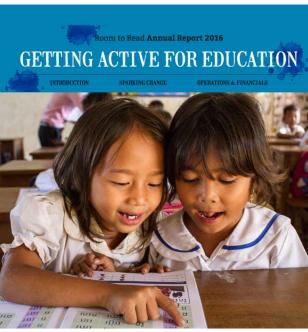


Online + Print



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WORKING TOGETHER TO CREATE A BETTER FUTURE THROUGH EDUCATION



While we may be separated around the world by immense distances, languages and cultures, we are connected in our desire to create a better future for the next generation.

Whether they live in rural mountain ranges, marshy river deltas or urban metropolises, all parents want to see their children succeed. By acting



Room to Read Annual Report 2016

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E DOWN

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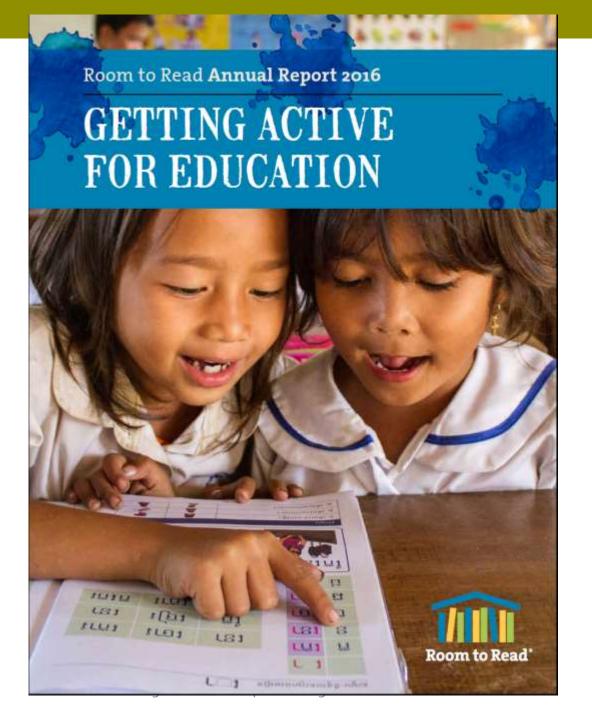


Dear Friends

I have been fortunate in my career to work with world-class organizations and benefit from great investment opportunities, but not a single business success has compared to the return I see when investing in children's education.

Knowledge makes people safer, healthier and more self-sufficient, and firmly believe that educating children is the most critical investment that we can make in our lifetime to ensure positive world change. This potential for change — the potential to lift economies, close the gender gap and create the next generation of global leaders — is why I am so excited to work with Room to Read.

READ MOR





Video

From: University of Wisconsin [mailto:uwf@supportuw.org]

Sent: Thursday, February 16, 2017 3:14 PM Subject: Thanks for changing the world





Your gift will help the UW move forward

With the close of the Annual Campaign, we want to thank you for being one of the 43,116 Badgers who contributed to the UW in 2016. You can be filled with Badger pride knowing that your support is already helping students, research initiatives, and the educational experience — all to better our world. Now, for even more well-deserved kudos, watch the video.

If you do not wish to receive future emails from the University of Wisconsin Foundation, please click here to unsubscribe. | Privacy Policy University of Wisconsin Foundation | 1848 University Avenue | Madison, WI



Front: School of Nursing [mailto:alumni@son.wisc.edu] Sent: Thursday, March 02, 2017 1:53 PM

To: Julia Kinsey

Subject: Thank you for caring





Thanks to giffs made by alumni and friends like you this past year, the University of Wisconsin-Madison's School of Nursing has been able to support our students in an unprecedented manner.

- 54% increase in scholarship support, with every student in need receiving at most 51 000.
- A greater number of males (up from 18% to nearly 20% in 2016) and underrepresented populations (up from 13% to 18% in 2016) became nursing students
- An amazing 95% increase in support for research and programs for student supposss

The School of Nursing is preparing to celebrate its centennial in seven short years, and we have exciting developments on the horizon. In preparing for this milestone, we are setting new goals to ensure the growth of the school, including increasing student and faculty support, improving research and innovation, and expanding valuable academic programs.

I thank you again for all that you have done to make a difference in so many lives, and is so many positive ways. And, I hope we can count on your continued support to this great university and its outstanding School of Nursing.

Linda D. Scott, PhD, RN, NEA-BC, FAAN Dean and Professor School of Nursing University of Wisconsin–Madison

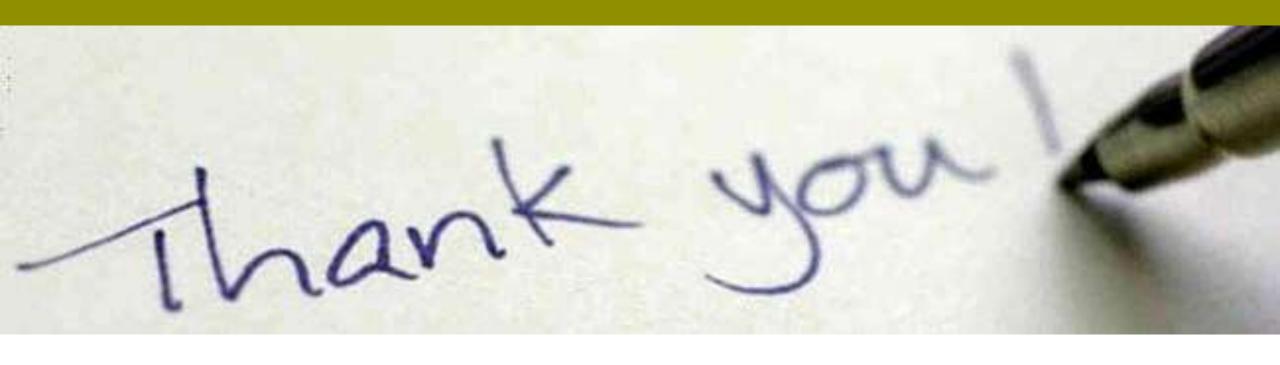
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Today's Takeaways

- Your Impact Report can be whatever YOU think will work best
- Passion! Personality! Create Pride!
- Discussion?



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